# Permanent Innovator Mirae Asset

Mirae Asset Financial Group Overview



As a global financial group, we serve not only our clients but the broader society as well.

We want our company to display a unique and future-oriented philosophy that provides solutions for all of our stakeholders.

Hyeon Joo Park Founder & Global Investment Strategy Officer

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- 2. Business Philosophy
- 3. Founder & GISO
- 4. Global Footprint

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- 2. Investments
- 3. Digitalization

### Sustainability

- 1. Investment Principles
- 2. Sustainable Investing
- 3. Sustainability Journey
- 4. Investment Education
- 5. Foundation

#### **Key Businesses**

- 1. Asset Management
- 2. Investment Banking
- 3. Life Insurance
- 4. Capital Finance
- 5. Venture Capital
- 6. ETF Platform

#### **Factbook**

- 1. Financial Highlights
- 2. Global Presence
- 3. Milestones

**Mirae Asset Corporate Introduction** 

# 1. Introduction



Picture: "Handless Clock" - a symbol of long term perspective and investment on display at Mirae Asset Headquarters in Seoul

- 1. Group Overview
- 2. Business Philosophy
- 3. Founder & GISO
- 4. Global Footprint

#### 1. Introduction > Group Overview

Founded in 1997, Mirae Asset is one of the largest independent financial groups in Asia, providing comprehensive services to clients worldwide.

Dedicated to meeting the evolving needs of our clients, Mirae Asset will continuously pursue relentless innovation and expand our abilities with a future-oriented, pioneer's mindset.

**Founder** Hyeon Joo Park

**Foundation** July 1997

**Global Expansion** 15 markets

**Equity Capital** USD 14.5 billion

Total AUM USD 554 billion

Employees 12,451

#### 1. Introduction > Group Overview

#### **Asset Management**

Global Equities, Fixed Income, Retirement / Individual Pension, Financial Products, Insurance

#### **Global ETFs**

Thematic ETFs Korea, US, Canada, Hong Kong, Europe, and more.

#### MIRAE ASSET

#### **Alternative Investments**

Infrastructure, Real Estate, Private Equity

### **Innovative Companies**

Technology Platforms, Biotechnology, Venture Capital

### **Investment Banking**

M&A Advisory,
Project Financing,
ECM, DCM

#### 1. Introduction > Business Philosophy



"Mirae Asset's corporate philosophy and core values were set at the time of its founding. At first, I considered traditional company values such as faith or sincerity.

However, I wanted Mirae Asset to stand out from its competitors.

That's why I chose phrases such as 'open mind' and 'embracing the future'.

I hope Mirae Asset can become a company of talented people who are responsive to changes.

I sincerely hope that these excellent people will grow and inherit the founding philosophy of Mirae Asset and compete in the global market with great confidence."

(from 'Money is a Beautiful Flower' by Hyeon Joo Park)

#### 1. Introduction > Business Philosophy



#### **Business Philosophy**

We value our people and embrace the future with an open mind.

#### **Core Values**

Our clients' success is paramount - their success is our success.

We assess every investment opportunity objectively and with total impartiality.

Mirae Asset's success is built on respect for each individual and a belief in the power of teamwork.

At Mirae Asset we are deeply aware of our responsibilities as good corporate citizens.

#### 1. Introduction > Founder & GISO



# Chairman Hyeon Joo Park

Mirae Asset Global Investment Strategy Officer

"God has given us two eyes:

One for the present, the other for the future.

If you continue investing and innovating for the future, you can make a better future.

This is how Mirae Asset makes changes for the future through investment."

#### 1. Introduction > Founder & GISO

| 2018 | Appointed as the Chairman of    |
|------|---------------------------------|
|      | Mirae Asset Securities (HK)     |
| 2016 | Appointed as the Chairman of    |
|      | Mirae Asset Daewoo              |
| 2009 | Awarded the Master Entrepreneur |
|      | by Ernst and Young              |
| 2002 | Completed Harvard Business      |
|      | School CEO course               |
| 2001 | Appointed as the Chairman of    |
|      | Mirae Asset                     |
| 1999 | Founded Mirae Asset Securities  |
| 1997 | Founded Mirae Asset Global      |
|      | Investments                     |
| 1997 | Founded Mirae Asset Capital     |

#### 1. Introduction > Global Footprint

#### **Global Footprint**

18 years

Global Expansion

48

**Global Offices** 

50+

Countries with Clients

15 Clabal Marko

**Global Markets** 

**15** 

Global ETF AUM Ranking



\* Special Administrative Region of the People's Republic of China

Beginning with our Hong Kong office in 2003, Mirae Asset continued its expansion across Asia Pacific, the Americas, and Europe.

Strategically positioned in 15 markets, Mirae Asset operates a globally diversified investment platform and meet the needs of our clients with intelligent investment solutions across various asset classes.

Mirae Asset Global Network

### 2. Core Drivers



Picture: TIGER ETF (Nasdaq Tower, Times Square)

- 1. Globalization
- 2. Investments
- 3. Digitalization

#### 2. Core Drivers > Globalization

# # Globalization Going Global with Local Expertise

#### **Going Global**

Mirae Asset Financial Group has grown into a global financial group, with presence in 15 markets across Asia Pacific, Americas, and Europe.

With our global network, we can operate a globally diversified investment platform, providing investors with sophisticated and extensive investment solutions. Fully utilizing our global resources, we constantly identify new investment themes and opportunities.

#### **Local Expertise**

Mirae Asset's overseas businesses are tailored to the unique characteristics and demands of each region.

We deploy a true localized strategy that ensures we are achieving our client's objectives in each individual market.

#### 2. Core Drivers > Investments

# # Investment Innovation through Investments

#### ETFs, a Disruptive Force in the Industry

Mirae Asset's ETF business leverages our 4 ETF brands around the globe to create a client-centric platform that provides investors with intelligent investment solutions.

Mirae Asset offers a comprehensive range of simple and innovative solutions that provide exposure to disruptive themes, access to global markets and tools that help our clients achieve their investment objectives.

#### **Making Changes through Investments**

Mirae Asset believes that we can make changes through investments.

Mirae Asset aims to discover and support small and medium-sized enterprises (SMEs) and innovative startup companies, to assist them to grow and become key players of the industry.

#### 2. Core Drivers > Digitalization

# # Digitalization Convergence of Digitalization and Finance



#### **Digital Finance**

Mirae Asset pursues digital innovation aimed at building a strong client base and providing financial services that stand out from our competitors.

Mirae Asset is dedicated to the application of artifical intelligence and deep machine learning in all areas of investment, including research, asset allocation solutions, investment behavior analysis, and product and service development.

#### **Digital Content**

In an effort to better communicate with clients and investors, Mirae Asset continues to create insightful investment content and thought leadership via various digital

#### 2. Core Drivers > Digitalization

mediums.

Mirae Asset manages over 40 websites, blogs, and social media channels such as YouTube in more than 6 different languages to deliver timely and informative investment analysis, opinions and insights to our investors around the world.

# 3. Sustainability



Picture: Mirae Asset Center 1, Seoul Korea

- 1. Investment Principles
- 2. Sustainable Investing
- 3. Sustainability Journey
- 4. Investment Education
- 5. Foundation

#### 3. Sustainability > Investment Principles

# Committed to our Investment Principles

Mirae Asset adheres to unwavering investment principles and strives to provide better value to customers.

#### **Investment Principles**

Mirae Asset identifies the sustainable competitiveness of companies

Mirae Asset invests with a long term perspective

Mirae Asset assesses investment risks with expected return

Mirae Asset values a team-based approach in decision-making

Mirae Asset firmly adheres to these core investment principles.

**Mirae Asset Brand Film** 

#### 3. Sustainability > Sustainable Investing

#### **Sustainable Investing**

We are committed to our clients, our people, and our society.



#### **Fostering Future Industry Leaders**

We invest in startups across innovative sectors such as new and renewable energy, Fintech, artificial intelligence, nanotechnology and advanced materials.

We also offer financial services designed for small-to-medium enterprises to help them become more sustainable.

#### 3. Sustainability > Sustainable Investing



#### **Investing in the Future**

At Mirae Asset, we are committed to selecting, distributing and managing ESG conscious financial products. We consider not only investment returns but ESG principles when making investment decisions in an effort to fulfill our societal responsibilities.



#### **Nurturing Global Experts**

We are dedicated to developing and nurturing global talent. We provide numerous educational and development programs and career opportunities that encourage each individual to innovate in their own roles and lives.

#### 3. Sustainability > Sustainability Journey

## Mirae Asset's Sustainability Journey

Mirae Asset aims to contribute to making a brighter world for future generations.



2000

Establishment of Mirae Asset Park Hyeon Joo Foundation

2004



Mirae Asset Global Investments launches Korea ESG Equity Fund



200

Mirae Asset Financial Group initiates "I Love You" employee donation campaign

2011



Mirae Asset
Venture Investments
launch Mirae Asset
Social Enterprise Fund



2015

Mirae Asset Global Investments (HK) becomes UN PRI Signatory

#### 3. Sustainability > Sustainability Journey

2018



Establishment of Mirae Asset Foundation (India)



Mirae Asset Securities issues SRI Bonds



Mirae Asset Securities listed on DJSI for 9th year



Mirae Asset Life Insurance announces Vision



2021.01

Mirae Asset
Financial Group
introduces
eco-friendly
"New Year Package"

#### 3. Sustainability > Investment Education



#### **Mirae Asset Investment and Pension Center**

Since its establishment in 2004, Mirae Asset Investment and Pension Center has been committed to helping investors manage their assets and achieve their long-term objectives. Today, we continue to carry out various research, information and educational activities covering investment and pension.

# Investment & Pension related Contents in Korea

**Press** 

+200

**Appearances** 

旦

Press(Newspaper, Radio, TV, etc.)

Video / Lectures +12

+120 Times



Investment and Pension related lectures, YouTube videos

Research

**7** Papers



Investment and Pension related reports and research papers

**Publication** 

**13** Publications



<The Sage Investor>
<Investment and Pension>

Conference

**4** Conferences



Quarterly Investment trend conferences

#### 3. Sustainability > Investment Education

#### **Global Investor Education**

At Mirae Asset, we aim to share our expertise and knowledge with our clients and the wider community to help enhance their understanding of the investment world. We believe that financial literacy is the key to financial well-being, and as such, we are continuously creating insightful investment content.



#### 3. Sustainability > Foundation

#### **Mirae Asset Park Hyeon Joo Foundation**

Mirae Asset aims to create a social value beyond the accumulation of clients' wealth. Since establishment in 2000, Mirae Asset has given hope to more than 320,000 dreamers.

#### **Global Talent Programs**

#### **Total Beneficiaries**

329,098

(March 2021)



**3,578**Korea Scholarships



**124**Global Scholarships



14,974 Global Leader Trips



Global Programs (Cultural/Exchange)



304,483 Financial Education Programs

#### 3. Sustainability > Foundation

#### **Mirae Asset Foundation - India**

Established in 2018, Mirae Asset Foundation in India provides access to better education and improved quality of learning so that students from diverse backgrounds across India can reach their highest potential.



# 4. Key Businesses



Picture: From the lobby of Mirae Asset Center 1 in Seoul

- 1. Asset Management
- 2. Investment Banking
- 3. Life Insurance
- 4. Capital Finance
- 5. Venture Capital
- 6. ETF Platform

#### 4. Key Businesses > Asset Management



Mirae Asset Global Investments is a leading global diversified asset manager, providing innovative solutions worldwide, serving clients in over 40 countries.

#### **Main Businesses**

**Alternatives** Real Estate, Hedge Funds, Infrastructure, Private Equity, Venture Capital

**Traditional** Public Equities, Fixed Income, Balanced Fund Products

**Global ETF** Global X, TIGER ETF, Horizons ETFs, Mirae Asset Global Investments (Brazil, India, Vietnam)

Assets Under Management 193 USD Bil

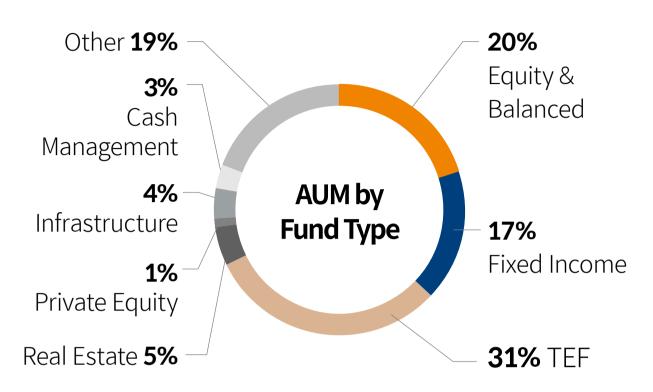
Global ex Korea AUM

63 USD Bil

(Dec 2020)

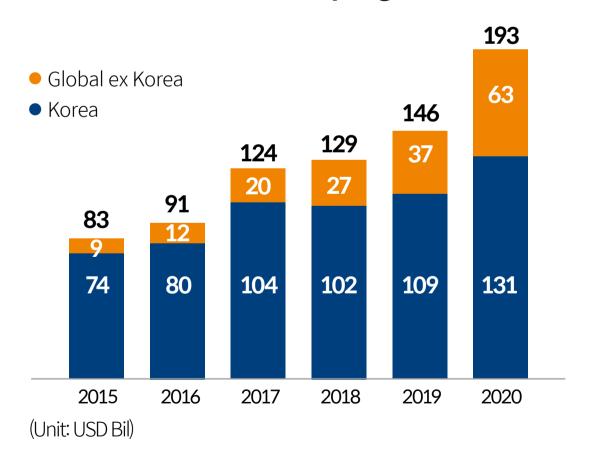
#### 4. Key Businesses > Asset Management





<sup>\*</sup> Includes Hedge Funds, Derivatives, FOFs.

#### **Client Assets by Region**



Mirae Asset Global Investments Homepage

#### 4. Key Businesses > Investment Banking



### **Mirae Asset Securities**

As the leading investment bank in Asia, Mirae Asset Securities is expanding its global footprint to become one of the world's toptier investment banks.

#### **Main Businesses**

**Wealth Management** Global investment advisory and brokerage services

**Investment Banking** Equity capital markets, leveraged finance, corporate finance solutions and M&A advice

**Fintech** Providing digital solutions for mobile and personal trading

**Trading** Credit, interest rate, equity-linked products, FX, global equities and proprietary trading

**8.5** USD Bil

Total Equity AUM

184 USD Bil

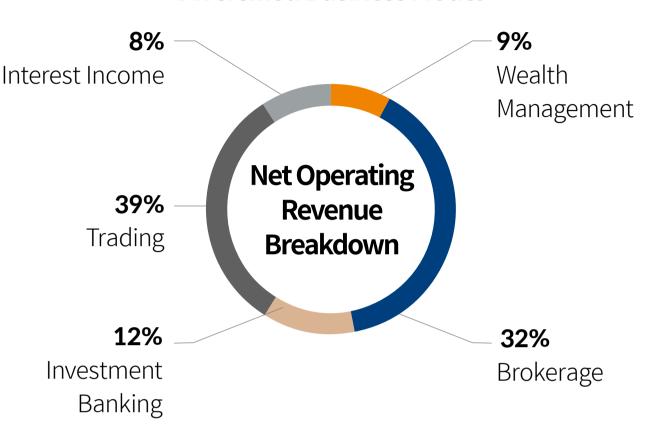
Total Client Assets
317 USD Bil

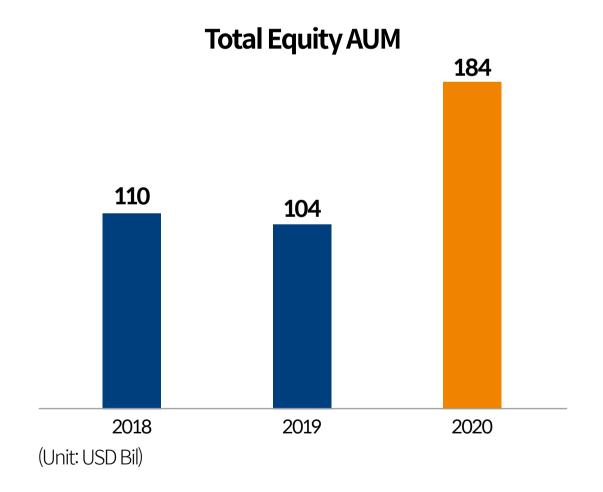
(Dec 2020)

#### 4. Key Businesses > Investment Banking



#### **Diversified Business Model**





Mirae Asset Securities
Homepage

#### 4. Key Businesses > Life Insurance

### **Mirae Asset Life Insurance**

Mirae Asset Life Insurance provides comprehensive and specialized retirement planning to help our clients achieve financial security and prepare them for a comfortable retirement and prosperous future.

#### **Main Businesses**

**Variable Asset Management** Variable life insurance - MVP\* fund

**Insurance** Life insurance, critical illness and accident insurance, savings insurance, children's life insurance and online insurance service

**Retirement Annuity** Principal-protected (insurance, savings, ELB) and income allocation (insurance, fund, ELB)

**Others** Total asset management consulting advice (tax, inheritance and real estate, etc.)

Total AUM
41 USD Bil

Variable Life Insurance Assets 11.5 USD Bil

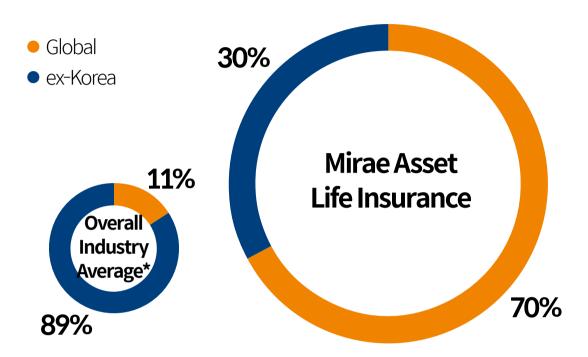
Retirement Annuity Growth in Korea (3 years)

56%

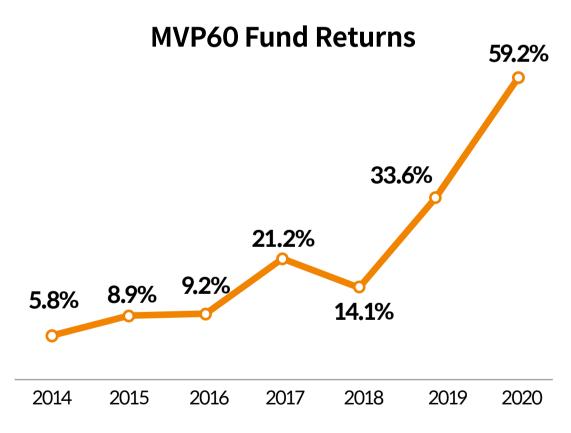
(Dec 2020)

#### 4. Key Businesses > Life Insurance

# Active Asset Allocation Strategy of Variable Insurance Fund



\* 21 insurance companies in Korea excluding Mirae Asset Life Insurance



<sup>\*</sup> Cumulative return of MVP60 Fund since inception (April 2014)

Mirae Asset Life Insurance Homepage

#### 4. Key Businesses > Capital Finance

# **Mirae Asset Capital**

Mirae Asset Capital specializes in customized financing solutions while facilitating investment in new growth areas.

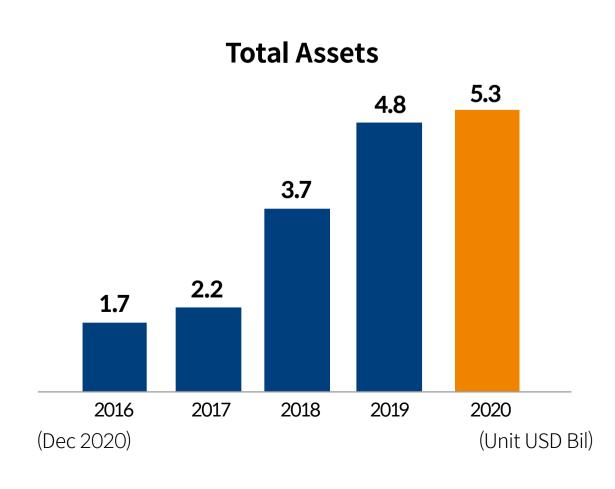
#### **Main Businesses**

**New Growth Investments** Investing in revolutionary ideas in sectors such as ICT/IoT and biotechnology

**Data-driven Services** Stock loans, lease deposit loans and development of data-driven loan service

**Lease Financing** Auto lease, installment financing

**Leveraged Finance** Corporate lending, project financing, M&A and mezzanine financing



#### 4. Key Businesses > Venture Capital

#### Mirae Asset Venture Investments

Mirae Asset Venture Investments discovers and invests in global startups with high growth potential. We offer comprehensive and tailored support during their start up journey.

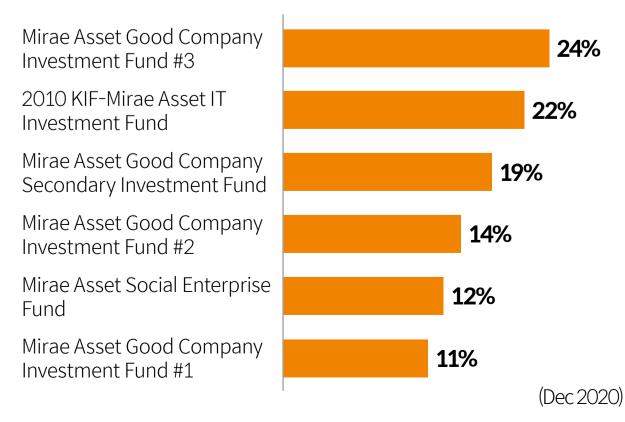
#### **Main Businesses**

**Venture Capital** Investing in venture businesses with potential for growth with the right management support

**Strategic Investments** Identifying companies for majority and minority investments in partnership with strategic and institutional investors

**Buyouts** Acquiring controlling interests in companies that exhibit clear paths to value added outcomes

# Internal Rate of Return (IRR) on Liquidated Funds (5 years)



## 4. Key Businesses > ETF Platform

# **Mirae Asset ETF Platform**

Mirae Asset Global Investments leverages the experience, passion, and expertise of our four brands across the world in 10 countries to build the most innovative ETF business that is truly built around its investors.

**ETF Brands** 

**TIGER** Korea

TIGERETF

**Global X** US, Colombia, Hong Kong, EU, Japan

GLOBAL X
by Mirae Asset

**Horizons** Canada



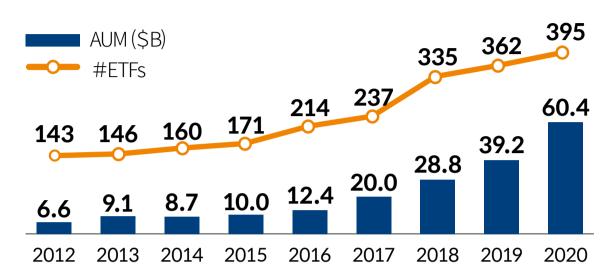
#### **Mirae Asset Global Investments**

India, Brazil, Vietnam



## 4. Key Businesses > ETF Platform

#### **Global ETF AUM**



\$60 Bil

ETFs Globally 395

Global ETF AUM Ranking

15 th

(Dec 2020)

**Mirae Asset Global ETF Platform** 

# 5. Factbook

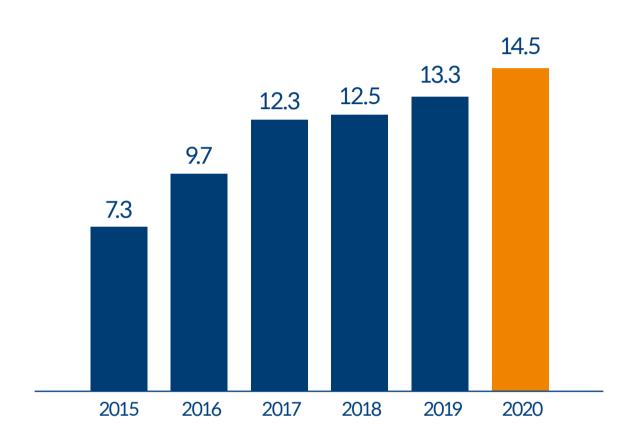


- 1. Financial Highlights
- 2. Global Presence
- 3. Milestones

## 5. Factbook > Financial Highlights

## **Total Equity Capital**

14.5 USD Bil (Dec 2020)



## **Equity Capital per Company**

(As of consolidated Dec 2020, Unit: USD Bil)

2.2
Mirae Asset
Global
Investments

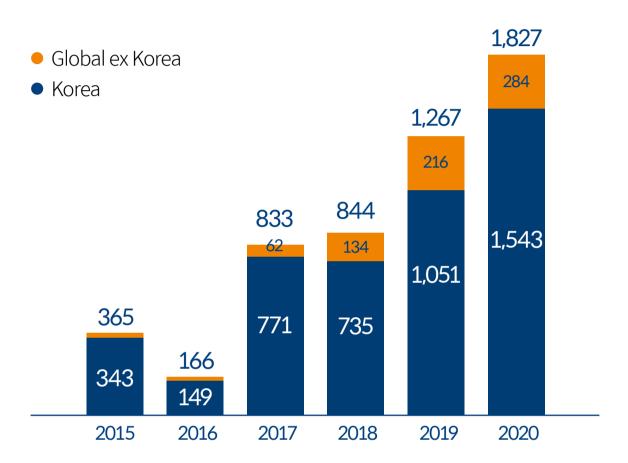
9.3
Mirae Asset
Securities

4.5
Mirae Asset
Life Insurance

## 5. Factbook > Financial Highlights

## **Total Pre-tax Income**

1,827 USD Bil (Dec 2020)



### Compound Annual Growth Rate of Pre-tax Income

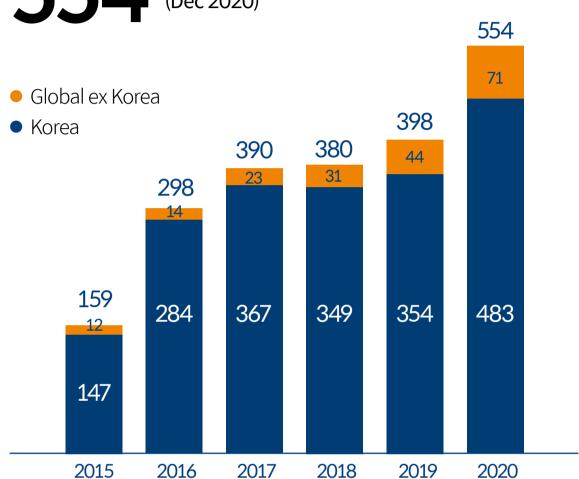
 $(2015 \sim 2020)$ 

33% | 64% | Global ex Korea

## 5. Factbook > Financial Highlights

## **Total Asset Under Management**





## **Compound Annual Growth Rate of AUM**

 $(2015 \sim 2020)$ 

**25**% Korea

#### 5. Factbook > Global Presence



(March 2021)

#### Korea

Mirae Asset Global Investments

Mirae Asset Securities

Mirae Asset Life Insurance

Multi Asset Global Investments

Mirae Asset Capital

Mirae Asset Consulting

Mirae Asset Financial Service

Mirae Asset Fund Services

Mirae Asset Investment and Pension Center

Mirae Asset Park Hyeon Joo Foundation

Mirae Asset Venture Investment

Brand Moove

#### 5. Factbook > Global Presence

Energy Infra Asset Management YK Development

#### **Australia**

Mirae Asset Global Investments

#### **Brazil**

Mirae Asset Global Investments Mirae Asset Wealth Management

#### Canada

Horizons ETFs

#### China

Mirae Asset Huachen Fund Management Mirae Asset Securities -Beijing Representative Office Mirae Asset Securities -Sanghai Representative Office

## Colombia

Global X

## **Hong Kong SAR\***

Mirae Asset Global Investments Mirae Asset Securities

#### India

Mirae Asset Investment Managers Mirae Asset Capital Markets Mirae Asset Venture Investments Mirae Asset Financial Services

#### 5. Factbook > Global Presence

#### **Indonesia**

Mirae Asset Securities

## **Japan**

Global X

## Mongolia

Mirae Asset Securities

## **Singapore**

Mirae Asset Securities

## **United Kingdom**

Mirae Asset Global Investments Mirae Asset Securities

#### **USA**

Mirae Asset Global Investments
Mirae Asset Wealth Management(LA)
Mirae Asset Securities(NY)
Global X

#### **Vietnam**

Mirae Asset Global Investments Mirae Asset Securities

Mirae Asset Finance Company

Mirae Asset Prevoir Life Insurance

Mirae Asset Capital Vietnam Company

Vina Digital Finance Platform

Mirae Asset Securities -

Ho Chi Minh Representative Office

Grooo International

<sup>\*</sup> Special Administrative Region of the People's Republic of China

## **Milestones**

(March 2021)

- 1997 Mirae Asset Capital Founded Mirae Asset Investment Advisory Founded
- 1998 Launches Korea's first close-ended mutual fund, the Park Hyeon Joo Fund #1
- **1999** Mirae Asset Securities Founded
- **2000** Establishes the Mirae Asset Park Hyeon Joo Foundation
- 2001 Launches Korea's first open-ended mutual fund, the Mirae Asset Independence Fund Launches Korea's first wrap account service
- 2003 Establishes Mirae Asset Global Investments (HK), Korea's first overseas investment company
- 2004 Establishes the Mirae Asset Investment Education & Research Center Launches Korea's first real estate fund Launches Korea's first private equity fund
- 2005 Launches first overseas investment fund in Korea, the Mirae Asset Asia Pacific Star Equity Fund
  - Mirae Asset Life Insurance Founded
- **2006** Mirae Asset Securities lists on the KOSPI [Ticker: 006800.KS]

Acquires Shanghai Mirae Asset Tower to become the first Korean institutional investor in Chinese real estate

Establishes Mirae Asset Global Investments (India)

**2007** Establishes Mirae Asset Securities (HK)

Establishes Mirae Asset Global Investments (UK)

Mirae Asset Securities opens first Representative Office in Beijing, China

Establishes Mirae Asset Securities (Vietnam)

**2008** Establishes Mirae Asset YiCai Investment Consulting (China)

Establishes Mirae Asset Global Investments (USA) and Mirae Asset Global Investments (Brazil)

Receives first Qualified Foreign Institutional Investor (QFII) license from the China Securities Regulatory Commission

Launches Mirae Asset's first off-shore fund in Luxembourg

Establishes Mirae Asset Securities (USA)

**2010** Releases first Mobile Trading Stystem (MTS) in Korea

Harvard Business School selects Mirae Asset for a case study on Entrepreneurism and Business Strategy

Establishes Mirae Asset Securities (Brazil)

Launches first US-domiciled actively managed mutual funds under the Mirae Asset Discovery Series

- 2011 Launches first HK-listed ETF on the HKEX
  Acquires Horizons ETFs, a leading Canadian
  ETF provider
- **2012** Establishes Mirae Asset Huachen Fund Management (China)
- **2013** Establishes the Mirae Asset Retirement Institute

Launches first US-listed ETF on the NYSE

- **2014** Establishes Mirae Asset Financial Services
- **2015** Mirae Asset Life Insurance lists on the KOSPI [Ticker: 085620.KS]
- **2016** Establishes Mirae Asset Global Investments (Australia)

Launches Multi Asset Global Investments (Korea)

Acquires Korea's leading investment bank, KDB Daewoo Securities and rebrands as Mirae Asset Daewoo

2017 Leads consortium to invest \$1 billion in the master plan redevelopment of the Gyeongdo Ocean Luxury Resort in Yeosu, South Korea

Launches first Asia Growth Venture Capital Fund with \$1bn of assets under management

Mirae Asset Daewoo enters into strategic

partnership with Asia's leading technology company, Naver Corp, to develop next generation financial products

Establishes Mirae Asset Capital Markets (India)

2018 Establishes Mirae Asset Global Investments (Vietnam) in partnership with Vietnam's State Capital Investment Corporation (SCIC)

Acquires PCA Life, the Korean business of Prudential plc

Launches Mirae Asset Prevoir Life Insurance (Vietnam), a Joint Venture with leading French Insurer, Prevoir Vie

Acquires Global X, a leading ETF provider in the US

Receives one of the first private fund management (PFM) licenses in China

**2019** Mirae Asset Venture Investments lists on the KOSDAQ [Ticker: 100790.KS]

Mirae Asset Daewoo invests in spin off of Naver Financial to create leading payments and financial products platform

Establishes Global X Japan, a joint venture ETF provider with Daiwa Financial Group

- **2020** Mirae Asset Group awarded 2020 National Brand Grand Prize
- **2021** Mirae Asset Daewoo renames as Mirae Asset Securities



# Mirae Asset | www.miraeasset.com Inquiries | Brand Strategy Division (brand@miraeasset.com)

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